

Daily Bulletin

October 9, 2025

Saudi cement sales up 14% YoY in September

The aggregate sales of the 17 listed Saudi cement producers rose 14% YoY to 4.8 mn tons in September 2025, compared to 4.3 mn tons in the same month last year. Local sales increased 12.8% YoY to 4.7 mn tons, up from 4.2 mn tons in September 2024. Export sales also surged 47% YoY to 137,000 tons, compared to 93,000 tons a year earlier.

Domestic sales grew at eight producers, led by Yamama Cement Co. with an (+87%) YoY jump to 922,000 tons, followed by Hail Cement Co., which saw a (+44%) increase to 181,000 tons. Saudi Cement Co. also reported a strong (+34%) rise in sales to 528,000 tons. On the other hand, nine companies recorded lower domestic sales during the month. Al Jouf Cement Co. reported the steepest drop of (-35%) YoY to 84,000 tons, followed by City Cement Co. with a (-20%) decline to 196,000 tons. Three cement producers exported a combined 137,000 tons in September, led by Saudi Cement Co., which accounted for nearly 109,000 tons of total exports. Najran Cement Co. followed with 27,000 tons, while Al Jouf Cement Co. exported around 1,000 tons.

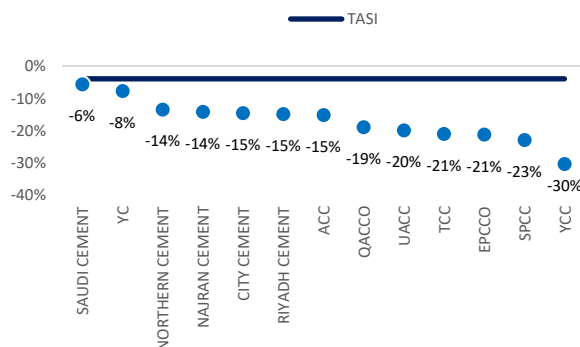
Clinker production fell 3% YoY to 4.7 mn tons in September 2025, compared to 4.8 mn tons in the same month of 2024. Clinker inventories stood at 44.2 mn tons by the end of September, down 2% from 45.2 mn tons a year earlier. Five companies exported clinker during the month, with Yanbu Cement Co. leading the way at approximately 382,000 tons, followed by Saudi Cement Co. with 143,000 tons. Northern Cement Co. exported 58,000 tons, while Al Jouf Cement Co. and Al Safwa Cement Co. shipped 22,000 tons and 4,000 tons, respectively.

Cumulatively now, we note that in the third quarter of 2025, total cement sales increased 10% YoY to 14.1 mn tons, up from 12.8 mn tons in 3Q24. Yamama Cement recorded the strongest quarterly performance with sales soaring 66% YoY to 2.6 mn tons, followed by Al Safwa Cement (+26%) and Hail Cement (+26%).

We highlight that during 2Q25, the companies in the central region started to adopt more competitive pricing, with the median cement price in the region declining by ~5% QoQ. Yamama Cement led the decline with a 10% QoQ drop in realized prices, though its market share expanded materially, from 12% in 2024 to 16% in 9M25, and now reaching 20% in September 2025. Market shares of other Central region players have remained largely stable. Prices in other regions did not witness meaningful change, as the pricing pressure has remained concentrated in the Central region, which accounts for approximately ~35% of national demand and is the key focus area of Vision 2030 projects, implying the strongest long-term growth potential.

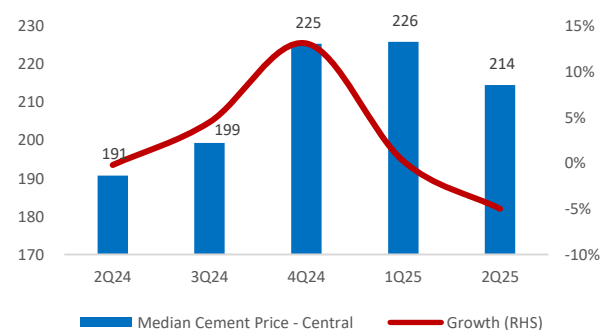
Most listed cement companies continue to underperform TASI on a YTD basis, with all delivering negative returns. Within the sector, Northern Cement (27.1x) and Southern Province Cement (26.4x) trade at the highest trailing P/E multiples, while Eastern Province Cement (8.9x) and Riyadh Cement trade (10.7x) at the lowest multiples.

Most cement companies trail TASI YTD



Source: Tadawul, anbc research

Prices in the central region declined during 2Q25



Source: Company Financials, anbc research

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